



12007 Research Boulevard • Austin, Texas 78759-2439  
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**DEVIATION AND COMPLIANCE SIGNATURE FORM** 2 pages

If your company intends to deviate from the General Terms and Conditions, Item Specifications or other requirements associated with this Proposal Invitation, you must list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form, an attachment to this form, or elsewhere in your Proposal. (If you do not provide the information on or as an attachment to this form, the information must be clearly identified in your Proposal.) The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Item Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation.

- No;** Deviations
- Yes;** Deviations

List and fully explain any deviations you are submitting:

Free shipping and handling on orders over \$90, shipping will be \$9.95 for orders under that amount.

**PLEASE PROVIDE THE FOLLOWING INFORMATION:**

1. Shipping Via:  Common Carrier  Company Truck  Prepaid and Add to Invoice  Other:

2. Payment Terms:  Net 30 days  1% in 10/Net 30 days  Other:

3. Number of Days for Delivery: 4-6 ARO

4. Vendor Reference/Quote Number: 3207599

5. State your return policy:

You may return any items within 30 days with exception to items that have been customized.

6. Are electronic payments acceptable?  Yes  No

7. Are credit card payments acceptable?  Yes  No

**School Health Corporation**

Company Name  
  
Signature of Authorized Company Official  
FORM G

**Andrew Wlezen**  
Printed Name



February 4, 2016

### Catalog Discount Exclusions

School Health Corporation may offer special discounts to organizations meeting specific criteria. These discounts recognize existing or anticipated annual purchase volume and are intended for customers seeking a mutually beneficial relationship.

Historically, we have provided all of our customers with common list prices. Thus, your discount will be based upon the same list price offered in our catalogs, websites, and other marketing publications.

Certain products are excluded from our blanket discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size variances), etc.

The following items in the 2015/16 School Nurse, Sports Health, EnableMart and all other Catalogs are excluded from a catalog discount:

- Medical Recordkeeping Software and other software products
- Injury tracking software
- Prescription (Rx) products
- Customized Kits
- Products denoted by Exclusive icon
- Gatorade products & Gatorade Performance Series products
- EnableMart Software
- Braille Paper
- Current "Special Promotion" items already offered at a discounted priced. School Health runs sales throughout the year. Our catalogs contain numerous promotions denoted by the Special Offer icon. Also look for seasonal savings offered in our spring and Back-to-School flyers.

The following **capital equipment products** are excluded from your standard catalog discount. These items may require special setup, in-service education, and may have varying freight costs due to weight. Please call us for special discounts on these products. In some cases, the discount on these items may be greater than your standard discount:

- Furniture items and Appliances listed
- Vision and Hearing screening equipment
- Automated External Defibrillators (AED's)
- Braille Embossers

To receive a detailed list of catalog discount exclusions by product number (SKU), or if you have any questions regarding this bid, please call us at (866)323-5465 or email [bids@schoolhealth.com](mailto:bids@schoolhealth.com). If you require additional information or questions about placing orders from this bid, contact the Customer Care Department: (866)323-5465, fax (800)235-1305, or email [orders@schoolhealth.com](mailto:orders@schoolhealth.com).

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